

In the News



Forward-looking Market Intelligence

Solomon Coyle delivers the industry's only forward-looking intelligence for the commercial furniture and modular wall distributor based on front-line distributor sentiment. Their Market Outlook program provides quarterly surveys to collect data from distributors across North America and report it in Participant Reports, which are sent to qualified users to supplement their strategic planning.

[Download the Public-Access Report](#)



Record Quarter for Veritiv

Veritiv, a US distribution company, reported excellent sales and earnings growth in the first quarter of 2022.

[Read Q1 Sales](#)

Furniture



HNI Corporation Reports Earnings for First Quarter

HNI reports sales climbed 18.2%

[Read the Highlights](#)



Steelecase to acquire US furniture firm

The acquisition is expected to close during Steelcase's June-August quarter

[Find out more](#)

Technology



Delivering New Heights

The use of drones in last mile deliveries is a promising prospect, but it remains unclear whether the technology can be used effectively.

[Read more about drone deliveries](#)



Inflation Happens

Inflation and rising costs have made it difficult for office product suppliers to maintain their margins. Here are some ways to improve profitability.

[Video interview with OPSoftware LLC](#)

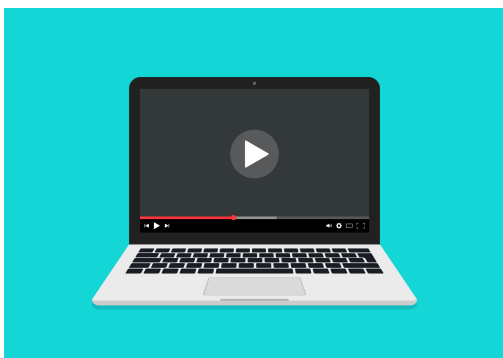


Join the Movement to Ban Single-Use Cartridges

The City of Los Angeles, California has unanimously passed a resolution supporting the ban on the import for sale of single-use, new built cartridges.

[Join the Movement](#)

Advocacy



The Deck is Stacked Against Small Business

IOPFDA has been lobbying congress and working with Independent Dealers to protect small businesses from the monopoly power and unfair business practices of big tech corporations. Our partners at the Institute for Local Self Reliance (ILSR) interviewed Ian Wist of Wist Office Products in Tempe AZ to hear his concerns.

[Watch Ian's Interview](#)



Furniture & Furnishings Quality Partnership Council (QPC) Meeting Summary

GSA's Integrated Workplace Acquisition Center leadership team gave updates on the following topics: The Future of the Federal Real Estate Footprint Post-covid, GSA Catalog Management, Multiple Award Schedule Program Updates and Small Business Contracting Assistance Programs.

[View the full QPC meeting with audio](#)

ISSA



Importance of Indoor Air Quality & Air Purification

Knowing air quality terminology can help you ask the right questions when entering any indoor space.

[Read more](#)



Purpose, Values & Guiding Principles

A power trio for driving employee acquisition and retention.

[Read more from ISSA Today](#)

New Product Showcase



Check out these new products from COE

- [Abbey Collection](#)
- [OfficeSource Cosmo Collection Overview](#)
- [OS Training Tables](#)
- [Scholar Collection](#)

Contact Info:

10275 W. Higgins Road, Suite 280
Rosemont, IL 60018
Tel.: 800-225-4772 (North America) or 847-982-0800
Fax: 847-982-1012
Email: info@iopfda.org