

We would like to extend a warm welcome to our new IOPFDA members:

[Carolina Office Supply and Furniture, Inc.](#), Greensboro, NC

[Logiblock Inc.](#), Atlanta, GA

[OPSoftware, LLC](#), Suwanne, GA

[Prima Edge, Inc.](#), Marietta, GA

In the News



SPR Unveils New Sales Leadership Team

US business products distributor S.P. Richards (SPR) has provided details of senior appointments in its sales team. Kimberly, SVP of Sales, Nick Lomax SVP of Sales, Jan/San and New Business Development, Eddie Baird SVP of Sales, Furniture and Corporate Accounts. Log into OPI.net to [read the full article](#).

[View full listing of S.P. Richards Leadership Team](#)

NPD reports strong office supplies growth

Market research and data firm The NPD Group has said revenue in the US office supplies industry grew in the double digits in 2021. According to NPD, office supplies in the US (which excludes janitorial and breakroom items), generated revenue of \$14.5 billion in 2021, up by 11% on 2020 and by 12% versus 2019. It said this was a result of renewed momentum in categories that saw challenges in 2020, as well as rising average sales prices (ASPs). Log into OPI.net to read the [full article](#).

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In the Biden era, Amazon's Washington strategy has made few new friends.

The president's 2020 election seemed to herald better days in the capital for the tech giant. Instead, it faces a multifront battle with the U.S. government.

[Read More from Wallstreet Journal](#)



Scholarship application deadline extended to March 31

Employees and immediate family members of all IOPFDA member companies are eligible to apply for our annual scholarship. Open to high school seniors, college students, and graduate students.

[Apply Today](#)

Furniture



New study finds that few businesses actually downsized as pandemic enters third year

According to new U.S. Bureau of Labor Statistics data, only 5.5 percent of firms have reduced their office space since the coronavirus outbreak began.

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Meeting rooms in demand as more return to workplace

Meeting rooms are in high demand, according to the most recent data with demand for in-person collaboration, competition to secure a room, meetings are more often scheduled in advance.

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Advocacy



Release of Commercial Platforms RFI

GSA and the Commercial Platforms program look forward to hearing industry's insights, feedback, and commercial practices as the program looks to expand this 'managed channel' for open market spend.

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The Final Buy American Act Regulations Are Here: What Contractors Need to Know

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ISSA



An Upside to the Pandemic Is Found in the Restroom

Survey finds Americans believe the pandemic has resulted in cleaner public restrooms.

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Cleanliness is Top of Mind

It's no secret that transparency in commercial cleaning is on everyone's mind, including consumers and businesses. What was previously an operational cost driven by tight budgets and limited resources has evolved into a race to fulfill strict cleaning schedules and keep staff and customers safe from disease-causing microorganisms. While COVID-19 incidences are declining, the pandemic's concerns aren't going away.

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Honoring the ISSA Women Around the Globe

To celebrate International Women's Month, we are highlighting the exceptional women in our association, and on our Board of Directors, Committees, and Councils, who make our work environment—and the cleaning industry—a better place. Some of these women may be familiar names and faces, while others may be individuals working quietly in the background. But each of them steps up every day making their own unique impact on our world.

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