

We'd like to give a warm welcome to our newest members:

[Miller Imaging & Digital Solutions](#)

[Regency Global Sourcing Inc](#)

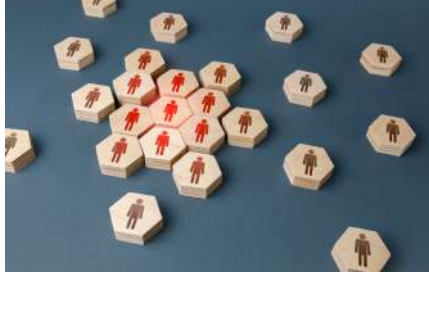
## In the News



### Mark Your Calendars for ISG Industry Week

Independent Suppliers Group's annual convention, Industry Week '23, will take place on October 8-11, 2023 at the Hilton New Orleans Riverside and the Ernest N. Morial Convention Center. Join us for high-quality seminars, informative presentations, and valuable networking opportunities, designed to help you navigate and thrive in the ever-changing business landscape. Don't miss the largest business products industry event of the year!

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### Newell Brands Makes a Bold Move

In a bold move to streamline its operations and reduce costs, the company has unveiled a major restructuring initiative called Project Phoenix. The ambitious plan aims to save an annualized amount of US\$220-US\$250 million by optimizing processes, improving efficiencies, and reducing headcount.

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### Walmart Targets SMBs with Business Launch

In a recent development that's shaking up the e-commerce landscape, Walmart has launched a new shopping destination specifically for small and medium businesses (SMBs) and nonprofits. The move is seen as a direct challenge to Amazon's dominance in the online marketplace and is sure to have a significant impact on the office products industry.

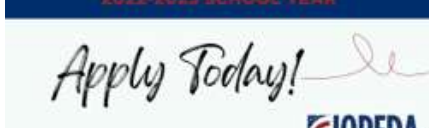
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### Scholarships Available for 2023-2024 School Year

IOPFDA is offering scholarships for employees and their relatives entering a fully accredited four-year college or university, regardless of major. Scholarship winners will be chosen based on academic success, outside interests, extracurricular activities, community services, and financial need.

[Apply Today](#)



## Furniture



### Wayfair Announces Restructuring Plan of Workforce Reduction

Online home furnishings retailer Wayfair is set to lay off 10% of its workforce as part of a restructuring plan aimed at streamlining operations and improving profitability. The move comes amid increased competition in the online retail space and the company's efforts to cut costs and achieve sustainable growth.

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### New Healthcare Seating Line and Reception Series Enhancements

Indiana Furniture has unveiled a new healthcare-focused seating line, Gleem+, and improvements to their Natta and Canvas Reception series. These additions offer enhanced flexibility and functionality to meet the evolving needs of today's working and patient spaces.

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### 2022-Q4 Market Outlook Report

Solomon Coyle's Market Outlook Report is back with Q3's latest insights on distributor sentiment and future performance, reflecting front-line distributor knowledge of markets across North America. The report is an invaluable tool for distributors to make better and better-timed decisions about strategy, budgets, and staffing, with this quarter's key findings showing fluctuations in demand and significant increases in pipeline activity, among others.

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## Technology



### Clover Imaging Group Achieves Greencircle Certification

Clover Imaging Group (Clover) announced that its remanufactured ink and laser printer cartridges received GreenCircle certifications for both Recycled Content and Closed Loop Product.

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### LinkedIn Training with Mark Amtower

Renowned LinkedIn expert Mark Amtower is offering personalized consulting sessions to help businesses boost their sales to businesses or the government through effective use of LinkedIn. For a limited time, get three 45-60 minute sessions for only \$195 per person, where you'll receive an overview on how to set goals, master your LinkedIn profile, identify connections, and best spend your time on the platform. Contact [Mark Amtower](#) to book your sessions and take advantage of this opportunity to reach your business goals.

[Watch the Webinar](#)

## Advocacy



### GSA Focuses on Long-Term Improvements After Addressing Inflation-Related Schedule Modifications

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### Test Out What the Office of the Future Would Look Like at GSA's New Innovation Lab

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### Unions are "Baking In" Remote Work for Federal Employees

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## ISSA News



### Hand Sanitizer Market will grow at a CAGR OF 3.3% Valuates Reports

The hand sanitizer market is experiencing significant growth due to the impact of COVID-19 on global health and hygiene awareness. However, the industry is facing challenges in scaling up manufacturing capacity to meet the growing demand caused by supply chain disruptions and supply-demand gaps.

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### Envoy acquires in Michigan

Envoy said the transaction was "highly complementary" to its existing footprint in Michigan (following its acquisition of Enterprises Group last October) and enhances its facility care capabilities both in the Midwest and nationally.

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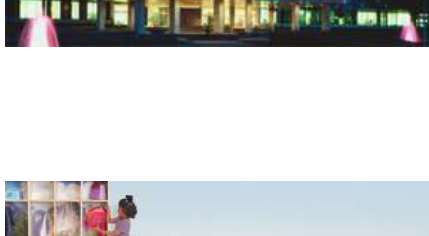
## Smart Business Source



### Avoid the Blindside by John Poole

This informative article offers insight on how facility managers can stay ahead of issues that may cause unexpected disruptions. By providing practical tips and strategies, the article helps facility managers anticipate and address potential problems, ultimately saving time, money, and resources. If you're looking to improve your facility management skills, this article is a must-read.

[Read Article](#)



### Changing Purchasing behavior in the Education space

As economic woes and budgetary constraints tighten their grip, those that supply the education sector around the globe are seeing significant shifts in purchasing behaviour.

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### Miami has become co-working capital

Miami has become the top coworking and flexible office market in the US, with a 143% increase in demand for flexible office space last year. The city is home to 1.6 million square feet of coworking space across 59 locations, and that number is growing as operators rush to keep up with demand, according to Biznow.

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