

We would like to extend a warm welcome to our new IOPFDA members:

[GfK Etilize](#), New York, NY
[Dawkins Office Supply & Equipment Co.](#), Greenville, MS

In the News



Breaking Down the SLED Opportunity with Clover March 3, 1:00 pm CST

The volume generated by States, Local Government, and the Education vertical of K-12, Colleges and Universities is significant. Learn strategies and best practices to clarify, specify and WIN by leveraging Clover's message of quality, value, and environmental sustainability with their Best-In-Class remanufactured imaging supplies.

[Register to Attend](#)



New Twist on the ODP/Staples Acquisition

The predicted merger of the US retail networks of Office Depot and Staples hits roadblock as third party appears.

[Log in to Read More](#)



Scholarships Available

Employees and immediate family members of all IOPFDA member companies are eligible to apply for our annual scholarship. Open to high school seniors, college students, and graduate students.

[Apply Today](#)



Amazon Fourth Quarter

As the business increases Prime prices to cover expenditures, Amazon's profits nearly double.

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Technology



HP Acquires Choose Packaging

HP Inc. announced the acquisition of Choose Packaging, a packaging development company and inventor of the only commercially available zero-plastic paper bottle in the world.

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Logitech Caters to the Hybrid Workforce

Logitech is creating more equitable experiences for hybrid workers.

[Read More](#)

Furniture



Solomon Coyle 2021-Q4 Market Outlook Report Now Available

In addition to Actual Bookings being up by a larger percentage than expected, Anticipated Bookings growth for Q1 and Q2 continue a positive trend into mid-2022. Both the Billings Index and the Backlog Index are up over 2021-Q3 and Pipeline Activity changed in a positive direction for four out of five reporting regions.

[Read More](#)



Making a grand entrance: Why building lobbies matter more than ever

The building lobby has been moved from bit player to the starring role of the workplace experience. The downtime away from the office due to the pandemic has had companies and designers reconsider the role of the entranceway, in terms of aesthetics as well as functionality. Just as 9/11 underscored the essential security role of lobbies and those who attend them, featuring technology to bolster the safety of employees and guests, the emergence of Covid-19 has put lobbies on the frontlines of protecting people, again with the aid of machines.

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Advocacy



Coalition Requests that FAS Address Inflationary Impacts on GSA Contracts

On February 9, the Coalition submitted a letter to the General Services Administration (GSA) on the immediate need to address the impacts of inflation in GSA contracts. The purpose of the letter was to seek GSA's guidance as to how its contractors, including small business contractors, should manage contract performance in light of the rapidly changing economy. The Coalition also asked that GSA develop a framework for the streamlined administration, assessment, and execution of price modifications under its contracting programs. In response, the Federal Acquisition Service (FAS) confirmed that GSA is actively working to address industry's concern and has agreed to meet with Coalition members to discuss inflation in GSA's supply chain.

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IOPFDA Workplace Solutions Summit 2022

Register now for the IOPFDA Workplace Solutions Summit, in conjunction with ISSA's Clean Advocacy Summit, March 30-31, 2022. Now more than ever, we need your participation and voice to advocate, influence, and make an impact in Washington, DC.

[Register Today](#)

ISSA



The Supply Chain Crunch

An ISSA Today state of the industry special report on current and emerging supply chain disruptions.

[Read More](#)



Moving Forward and Making an Impact

President of ISSA, Harry Dochelli, writes about how the cleaning industry will continue to thrive in 2022.

[Read More](#)

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